

---

# Stock Market Volatility and Learning

**Klaus Adam**

(European Central Bank & CEPR)

**Albert Marcet**

(CREI Pompeu Fabra, IAE & CEPR)

**Juan Pablo Nicolini**

(Universidad Torcuato di Tella)

**September 2007**

---

# Introduction

---

## Research agenda:

Convince the profession: learning-induced small deviations from rationality can significantly improve understanding of economic phenomena.

## The strategy:

Simple models of learning can explain what appear to be puzzles from the viewpoint of the (fully) rational expectations literature

## Previous Examples:

Marcet and Nicolini (2003): repeated hyperinflations in South America and their termination

Adam (2005, 2007): response of output & inflation to MP shocks  
persistence of output and inflation

# Introduction

---

## The aim of this talk:

A very simple (Lucas) asset pricing model can replicate many basic asset pricing moments, once small deviations from RE allowed for

Consumption-based asset pricing models with constant discount factors and RE => 'asset pricing puzzles'

(PD ratio, return volatility, return predictability, equity premium)

Here: one parameter extension of the basic model!

**Basic predictions of the Lucas model not robust to small departures from full forecast rationality**

**&**

**Non-robustness is empirically encouraging!**

# Introduction

---

## **Standard asset pricing model:**

Lucas endowment economy with time-separable preferences and i.i.d. dividend growth

&

## **Standard learning scheme:**

Agents forecast future price and use OLS to estimate forecast functions

## **Learning:**

Converges to RE, but takes long time & transitional dynamics very different

# Introduction

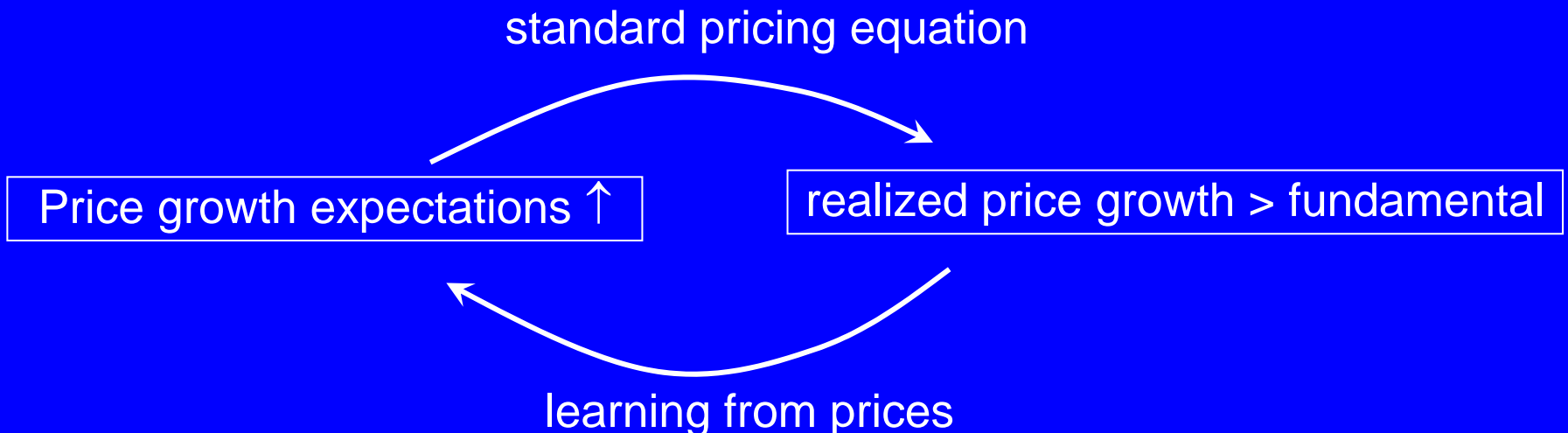
---

Along the convergence process:

Shiller's 'naturally occurring Ponzi schemes'

*"Investors, their confidence and expectations buoyed by past price increases, bid up speculative prices further, thereby enticing more investors to do the same, so that the cycle repeats again and again, .."*

Irrational Exuberance, 2005, p.56



# Introduction

---

Statistics	US Data 1925:4-2000:4	Learning Model
$E(r^s)$	2.41	2.41
$E(r^b)$	0.18	0.48
$E(PD)$	113.20	95.93
$\sigma_{r^s}$	11.65	13.21
$\sigma_{PD}$	52.98	62.19
$\rho_{PD_t, -1}$	0.92	0.94
$c_2^5$	-0.0048	-0.0067
$R_5^2$	0.1986	0.3012

# Introduction

---

**Literature:** models of learning for theoretical analysis to select between REE

**Criticism about models of learning to explain empirical facts:**

can choose appropriate learning rule to fit any facts

introduces free parameters

**Our response:**

- use most standard learning rule: OLS
- introduce a single free parameter
- impose restrictions on learning: small deviations from rationality

OLS is best estimator in the long-run, beliefs converges to RE

transitional departures small: initial belief rational

high (not complete) confidence in initial belief

free parameter set to zero: learning model = RE model

# Related Literature

---

- **Timmermann (1993,1996)**
- **Bullard and Duffy (2001)**
- **Brock and Hommes (1998)**
- **Brennan and Xia (2001)**
- **Cogley and Sargent (2006)**
- **Carceles and Giannitsarou (2006)**

## **Main differences to literature:**

- **agents forecast future price: crucial !**
- **fully non-linear model**
- **standard representative agent assumption**
- **correctly specified forecasting models**  
**& emphasis on small deviations from rationality**



# Outline of talk

---

- I. Basic RE model  $\Leftrightarrow$  basic facts
- II. Basic model with learning:  
analytical results
- III. Risk neutral model with learning: illustrate
- IV. Calibrate learning model with risk aversion

# I. Basic model & facts

Stochastic endowment economy (Lucas 1978):

div./cons. growth i.i.d.

$$\frac{D_t}{D_{t-1}} = a\varepsilon_t$$

$$\log \varepsilon_t \sim N\left(-\frac{s^2}{2}, s^2\right)$$

*Time-separable utility*

$$E_0 \sum_{t=0}^{\infty} \delta^t \frac{(C_t)^{1-\sigma} - 1}{1-\sigma}$$

$$s.t.: P_t S_t + C_t = (P_t + D_t)S_{t-1}$$

*FOC at C=D*

$$P_t = \delta E_t \left[ \left( \frac{D_t}{D_{t+1}} \right)^\sigma (P_{t+1} + D_{t+1}) \right]$$

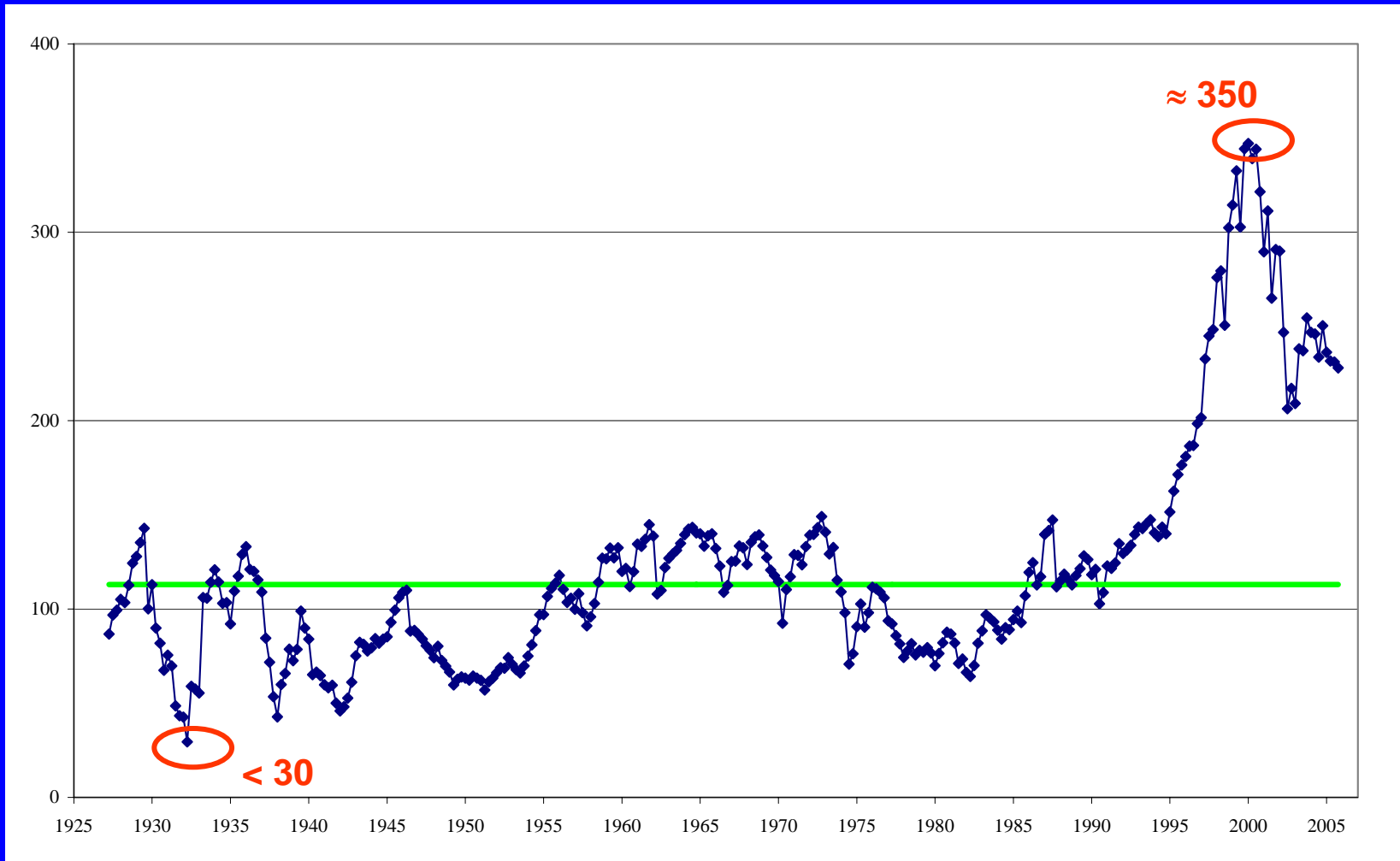
*Unique stationary solution*

$$P_t = \frac{\delta\beta}{1-\delta\beta} D_t$$

$$\beta = a^{1-\sigma} e^{-\sigma(1-\sigma)\frac{s^2}{2}}$$

# I. Basic model & facts

Quarterly U.S. Price Dividend Ratio 1927:1-2005:4



Persistence

# I. Basic model & facts

---

**Fact 1: The PD ratio is very volatile**

$E(\text{PD})$	113.2
$\sigma_{\text{PD}}$	52.9

**Response to the volatility puzzle in the literature:**

- habit models: volatile MRS
- MRS only (!) degree of freedom for RE theorist (if *iid* D/C growth)

$$E_0 \sum_{t=0}^{\infty} \delta^t \frac{(C_t)^{1-\sigma} - 1}{1-\sigma}$$

$$C_t = H(C_t, C_{t-1}, C_{t-2}, \dots)$$

**Abel (1990):**

$$C_t = \frac{C_t}{C_{t-1}^{\kappa}}$$

$$\frac{P_t}{D_t} = A(a\varepsilon_t)^{\kappa(\sigma-1)}$$

PD ratio

# I. Basic model & facts

---

**Fact 2: The PD ratio is very persistent**

$$\rho_{PD} \quad 0.92$$

REE models need volatile & persistent MRS

Campbell & Cochrane (1999) successfully engineer habit function

- delivers all the facts that we address in this paper
- complex/many parameters [link](#)
- high effective (relative) risk-aversion: 35 in SS & higher out of SS

# I. Basic model & facts

---

Shiller (1981), LeRoy & Porter (1981): prices move 'too much'

Redid Shiller-style variance bound analysis:

25 yrs after publication (Japan, EMU, US, 1984-2005) still true!

$$r_t^s = \frac{P_t + D_t - P_{t-1}}{P_{t-1}} = \left[ \frac{\frac{P_t}{D_t} + 1}{\frac{P_{t-1}}{D_{t-1}}} \right] \frac{D_t}{D_{t-1}} - 1$$

Time separable utility & iid dividends: PD ratio constant

$$\text{VAR}(r^s) \approx \text{VAR}(D_t/D_{t-1})$$

**Fact 3: Stock returns are 'excessively' volatile**

$$\sigma_{r^s} \quad 11.65$$

$$\sigma_{\Delta D/D} \quad 2.98$$

# I. Basic model & facts

---

**Fact 4: Excess returns predictable over long horizons**

$$X(t,t+s) = c_0^s + c_1^s \cdot PD(t)$$

Years	Coefficient on PD, $c_1^s$	$R^2$
1	-0.0008	0.0438
3	-0.0023	0.1196
5	-0.0048	0.1986
10	-0.0219	0.3285

# I. Basic model & facts

---

Although not the focus of the paper, we also look at

## Fact 5: Equity premium puzzle

$$E(r^b) = 0.18$$

$$E(r^s) = 2.41$$

Known since Prescott and Mehra (1985)...



## U.S. asset pricing facts, 1927:2-2000:4

(quarterly real values, growth rates & returns in percentage terms)

<b>Fact 1</b>	Volatility of PD ratio	$E(PD)$	113.20
		$\sigma_{PD}$	52.98
<b>Fact 2</b>	Persistence of PD ratio	$\rho_{PD_t, PD_{t-1}}$	0.92
<b>Fact 3</b>	Excessive return volatility	$\sigma_{r^s}$	11.65
		$\sigma_{\frac{\Delta D}{D}}$	2.98
<b>Fact 4</b>	Excess return predictability	$c_2^5$	-0.0048
		$R_5^2$	0.1986
<b>Fact 5</b>	Equity premium	$E[r^s]$	2.41
		$E[r^b]$	0.18

## Standard RE model

PD ratio constant

very persistent (trivially so)

Returns as volatile as  
dividend growth

No excess return  
predictability

Tiny equity premium for  
reasonable risk aversion

## **II. Simplest learning model**

---

**Illustrate economic mechanism that explains quantitative success of learning model**

**Most basic asset pricing model: risk neutral model**

**Add general learning scheme**

**& derive analytical results**

## II. Simplest learning model

---

### Risk-neutral asset pricing

$$P_t = \delta \tilde{E}_t [P_{t+1} + D_{t+1}]$$

$$D_t/D_{t-1} = a\varepsilon_t$$

**Literature:** (Bayesian) learning about dividend process  
(Timmermann, Sargent & Cogley, Brennan & Xia)

$$P_t = \tilde{E}_t \sum_{j=1}^{\infty} \delta^j D_{t+j}$$

- overall limited asset pricing implications
- no feed-back from prices into beliefs

## II. Simplest learning model

---

**Learning here:** abstract from dividend learning (baseline)

$$P_t = \delta \tilde{E}_t(P_{t+1}) + \delta E_t(D_{t+1})$$

Study the implications of forecasting future price  
(what real investors' seem to care about)

RE:

$$E_t \left[ \frac{P_{t+1}}{P_t} \right] = a$$

Learning:

$$\tilde{E}_t \left[ \frac{P_{t+1}}{P_t} \right] = \beta_t$$

Forecasting price:

- ⇒ endogenous vars: Bayesian/rational learning not well defined
- ⇒ near-rational learning, rational only asymptotically:  
agents use price growth observed in the past to estimate  $\beta_t$

## II. Simplest learning model

---

The evolution of  $\beta_t$  determined by learning scheme  $f_t(\cdot)$

$$\Delta\beta_t = f_t\left(\frac{P_{t-1}}{P_{t-2}} - \beta_{t-1}\right)$$

$$f_t(0) = 0$$

$$f_t' > 0$$

$$f_t \text{ s.t. } 0 < \beta_t < \delta^{-1}$$

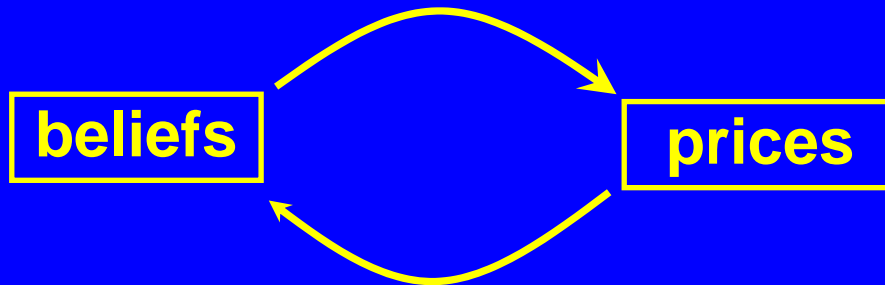
**Quantitative section:**

- add restrictions to have only small deviations from rationality
- will show that asymptotically rationality is obtained
- initial beliefs at the REE and
- parameterize distance of learning model from RE model

## II. Simplest learning model

---

*Crucial feature of learning : self-referential & dynamic*



'Naturally occurring Ponzi schemes' & 'data like' behavior

## II. Simplest model (learning)

Dynamics of price growth under learning:

$$P_t = \delta \tilde{E}_t(P_{t+1}) + \delta E_t(D_{t+1}) \quad \& \quad \tilde{E}_t\left[\frac{P_{t+1}}{P_t}\right] = \beta_t \quad \Rightarrow \quad P_t = \frac{\delta a}{1 - \delta \beta_t} D_t$$

Realized price growth:

$$\frac{P_t}{P_{t-1}} = \underbrace{\left( a + \frac{a\delta \Delta\beta_t}{1 - \delta\beta_t} \right)}_{=: T(\beta_t, \Delta\beta_t)} \varepsilon_t$$

Belief dynamics:

$$\Delta\beta_{t+1} = f_{t+1}(T(\beta_t, \Delta\beta_t)\varepsilon_t - \beta_t)$$

- 2<sup>nd</sup> order non-linear diff eqn: no closed form solution
- highly non-linear: T-map has asymptote at  $\delta\beta_t = 1$
- beliefs dynamics  $\Leftrightarrow$  dynamics of PD ratio

**Analytic results about belief/price dynamics:**

**Qualitative: illustrate potential to generate interesting data-like behavior**

**To show that results come from learning:**

**deterministic dynamics ( $\varepsilon_t = 1$ )**



## II. Simplest model (learning)

---

(1) Around the REE: stock price changes display momentum

For all  $0 < \beta_t < \delta^{-1}$ :  
if  $\Delta\beta_t > 0$ , then  $\frac{P_t}{P_{t-1}} > a$   
if  $\Delta\beta_t < 0$ , then  $\frac{P_t}{P_{t-1}} < a$

Momentum at the REE ('naturally occurring Ponzi scheme'):

$\beta_t = a$  and  $\Delta\beta_t > 0 \Rightarrow \Delta\beta_{t+1} > 0$   
 $\beta_t = a$  and  $\Delta\beta_t < 0 \Rightarrow \Delta\beta_{t+1} < 0$

beliefs  $\uparrow$   $\rightarrow$  price growth  $\uparrow$   $\rightarrow$  future beliefs  $\uparrow$

## II. Simplest model (learning)

---

(2) Prices and beliefs display mean reversion in the long-run

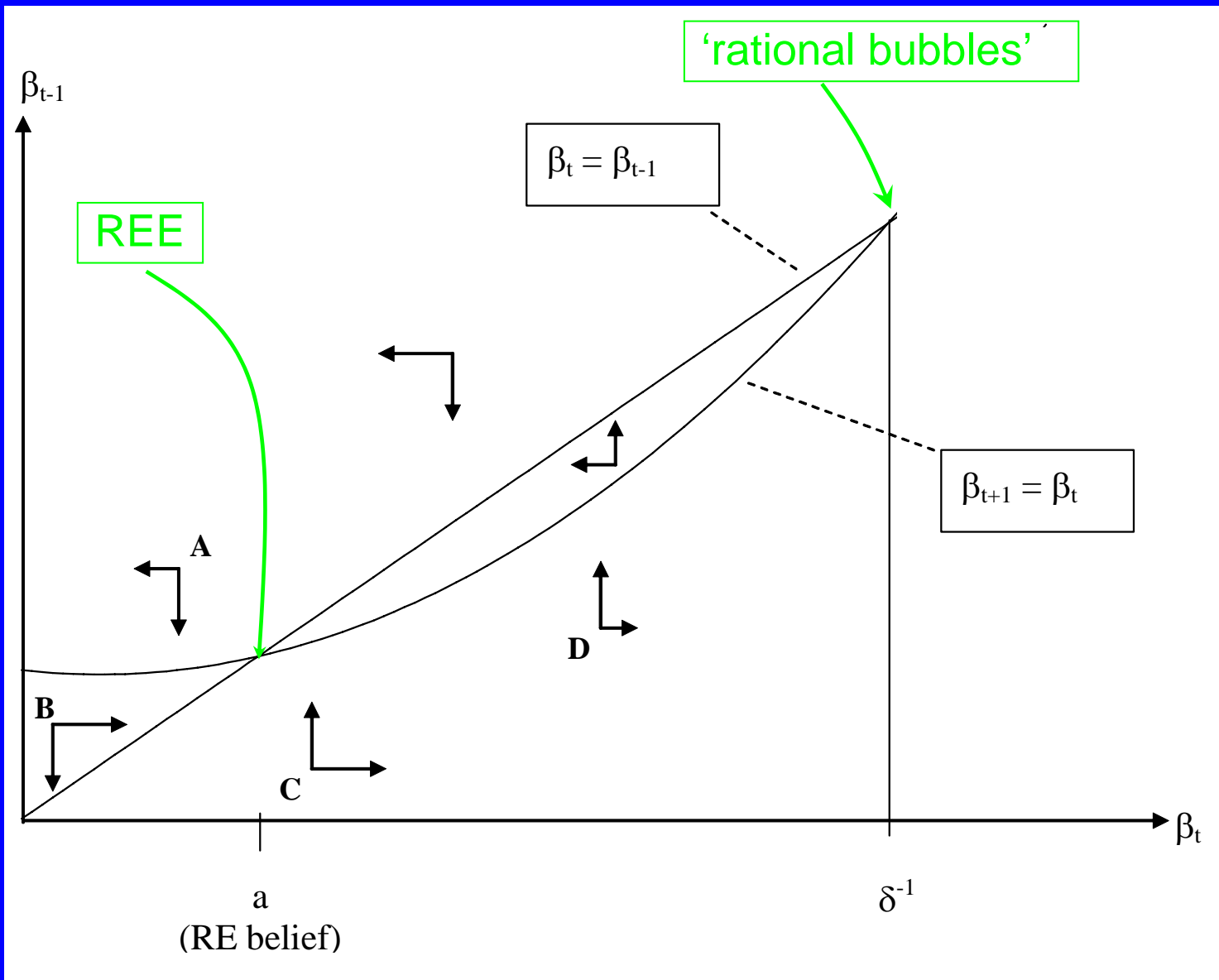
For any  $\eta > 0$  and  $t$  such that  $\beta_t > a + \eta$ ,  
there is a finite  $t'$  such that  $\beta_{t'} < a + \eta$

Note:  $\beta_t$  can be arbitrarily high &  $\eta$  arbitrarily small!

Similarly for low beliefs:

For any  $\eta > 0$  and  $t$  such that  $\beta_t < a - \eta$ ,  
there is a finite  $t''$  such that  $\beta_{t''} > a - \eta$

# Phase diagram



## II. Simplest model (learning)

---

Momentum & mean reversion =>

- Large & persistent movements in PD ratio (Facts 1+2)
- Excess return predictability (Fact 4)
- Excess volatility (Fact 3)

$$\text{Var}\left(\ln \frac{P_t}{P_{t-1}}\right) = \text{Var}\left(\ln \frac{1-\delta\beta_{t-1}}{1-\delta\beta_t}\right) + \text{Var}\left(\ln \frac{D_t}{D_{t-1}}\right)$$

- Simulation results show: also equity premium – a surprise to us.

# III. Simulating the Risk Neutral Model

---

***Combine:***

***(1) Most standard pricing model: risk neutral model***

***&***

***(2) Most standard learning scheme:***

***Ordinary least squares (OLS)***

***Simulate: learning dramatically improves asset price behavior!***

# III. Simulating the Risk Neutral Model

Expectations function

$$\tilde{E}_t \left[ \frac{P_{t+1}}{P_t} \right] = \beta_t$$

Learning rule  $f_t(\cdot)$ :

$$\beta_t = \beta_{t-1} + \frac{1}{\alpha_t} \left[ \frac{P_{t-1}}{P_{t-2}} - \beta_{t-1} \right]$$

PJF: no updating if implied PD > 500  
Similar constraints in models of Bayesian learning

$$\beta_0 = a$$

$$1/\alpha_1 \in [0, 1] \text{ given.}$$

$$1/\alpha_t = 1/(\alpha_{t-1} + 1) \quad t \geq 2$$

*Initial belief: centered at RE value*

*Confidence in initial belief:*

*$1/\alpha_1 = 0$  : full , learning  $\rightarrow$  RE*

*$1/\alpha_1 = 1$  : none, pure OLS*

$\beta_t$ : average of observed sample growth rate  
and  $\alpha_1$  'observations' of fundamental growth  $a$

Single free parameter introduced by learning:  $1/\alpha_1$

# III. Simulating the Risk Neutral Model

---

*Attractive features of OLS learning setup*

1. *Standard & parsimonious: single free parameter ( $1/\alpha_1$ )*

2. *'Can define small deviations from rationality'*

*Theorem: 'Asymptotic Rationality'*

*globally  $\beta_t \rightarrow a$  almost sure.*

*$1/\alpha_1 \rightarrow 0$  : reduces to RE*

3. *Asymptotically learning optimal: returns are iid and OLS estimate is posterior mode of Bayesian estimate*

# III. Simulating the Risk Neutral Model

## Calibration

## RE model

## Learning

Mean div growth rate ( $a$ )

0.35%

*idem*

Std div growth rate ( $s$ )

2.98%

*idem*

Discount factor ( $\delta$ )

0.9877

*idem*

Initial gain ( $1/\alpha_1$ )

0.00

**0.02**

Statistic	U S D a t a	R E m o d e l
$E(r^s)$	2.41	1.24
$E(r^b)$	0.18	1.24
$E(PD)$	113.20	113.20
$\sigma_{r^s}$	11.65	3.01
$\sigma_{PD}$	52.98	0.00
$\rho_{PD,-1}$	0.92	-
$c_2^5$	-0.0048	-
$R_5^2$	0.1986	0.00



# III. Simulating the Risk Neutral Model

---

The equity premium...

$$\prod_{t=1}^T \frac{P_t + D_t}{P_{t-1}} = \underbrace{\prod_{t=1}^T \frac{D_t}{D_{t-1}}}_{=R_1} \cdot \underbrace{\left( \frac{PD_{T+1}}{PD_0} \right)}_{=R_2} \cdot \underbrace{\prod_{t=1}^{T-1} \frac{PD_{t+1}}{PD_t}}_{=R_3}$$

R1: independent of expectations formation

R2: positive premium of  $PD_T > PD_0 = PD^{RE}$ , but....

R3: positive premium if on average  $PD < PD^{RE}$  under learning

‘convergence from below’ (as in Cogley and Sargent)

convex in PD: volatility of PD helps generate equity premium

## IV. Model with Risk Aversion

---

Evaluate quantitative performance of learning model

Introduce risk-aversion: match volatility in the data

Basic insight from risk-neutral version extend:

- momentum & mean reversion of beliefs/prices
- asymptotic rationality ( $\beta_t \rightarrow \beta^{RE}$ )
- $1/\alpha_1 \rightarrow 0$  learning model reduces to RE model

# IV. Model with Risk Aversion

---

Asset pricing equation:

$$P_t = \delta \tilde{E}_t \left( \left( \frac{D_t}{D_{t+1}} \right)^\sigma P_{t+1} \right) + \delta E_t \left( \frac{D_t^\sigma}{D_{t+1}^{\sigma-1}} \right)$$

Learning on 'risk-adjusted' price growth:

$$\tilde{E}_t \left[ \left( \frac{C_t}{C_{t+1}} \right)^\sigma \frac{P_{t+1}}{P_t} \right] = \beta_t$$

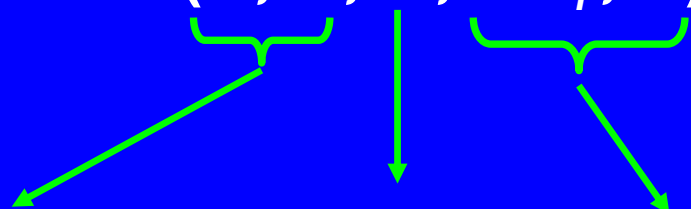
$$\beta_t = \beta_{t-1} + \frac{1}{\alpha_t} \left[ \left( \frac{D_{t-2}}{D_{t-1}} \right)^\sigma \frac{P_{t-1}}{P_{t-2}} - \beta_{t-1} \right]$$

Volatility of risk-adj price growth  
under RE increases with  $\sigma$  for  $\sigma > 1$



# IV. Model with Risk Aversion

5 Parameters:  $(a, s, \sigma, 1/\alpha_1, \delta)$



Mean & Std of div growth in the data

$\sigma = 5$   
'low' risk aversion

8 stock price 'moments':

$$\hat{S}' \equiv \left( \hat{E}(r^s), \hat{E}(PD), \hat{\sigma}_{r^s}, \hat{\sigma}_{PD}, \hat{\rho}_{PD,t-1}, \hat{c}_2^5, \hat{R}_5^2, \hat{E}(r^b) \right)$$

$$\min_{\delta \leq 1, 1/\alpha_1} \left( S^M - \hat{S} \right) W \left( S^M - \hat{S} \right)'$$

$$W^{-1} = \begin{pmatrix} \hat{\sigma}_{S_1} & 0 & 0 \\ 0 & \ddots & 0 \\ 0 & 0 & \hat{\sigma}_{S_7} \end{pmatrix}$$

Invariant to rescaling of variables

$\hat{\sigma}_{S_i}$

Estimated from data, calibration literature uses model-implied std...

# IV. Model with Risk Aversion

---

2 parameters

$$\left(\frac{1}{\alpha_1}, \delta\right)$$

8 stock price 'moments':

$$\hat{\mathcal{S}}' \equiv \left(\hat{E}(r^s), \hat{E}(PD), \hat{\sigma}_{r^s}, \hat{\sigma}_{PD}, \hat{\rho}_{PD_t, -1}, \hat{c}_2^5, \hat{R}_5^2, \hat{E}(r^b)\right)$$

Criterion of fit is t-ratio:

$$\frac{\hat{\mathcal{S}}_i - \mathcal{S}_i}{\hat{\sigma}_{\mathcal{S}_i}}$$

Fit OK if t-ratio below 2 or 3....

# IV. Model with Risk Aversion

---

Statistics	US Data	
		std
$E(r^s)$	2.41	0.45
$E(r^b)$	0.18	0.23
$E(PD)$	113.20	15.15
$\sigma_{r^s}$	11.65	2.88
$\sigma_{PD}$	52.98	16.53
$\rho_{PD,t,-1}$	0.92	0.02
$c_2^5$	-0.0048	0.002
$R_5^2$	0.1986	0.083

# V. Robustness I

Statistic	US Data	Learning on Div.	
			t-ratio
$E(r^s)$	2.41	2.41	0.00
$E(r^b)$	0.18	0.48	-1.29
$E(PD)$	113.20	96.17	1.12
$\sigma_{r^s}$	11.65	13.23	-0.55
$\sigma_{PD}$	52.98	62.40	-0.57
$\rho_{PD_t, -1}$	0.92	0.94	-1.22
$c_2^5$	-0.0048	-0.0067	0.96
$R_5^2$	0.1986	0.2982	-1.20
Parameters:			
$\delta$		0.999	
$1/\alpha_1$		0.015	

## V. Robustness II

---

C = D and identified with dividends in the data

In the data C smoother than D...

...helped model matching volatility & equity premium

Now allow for C  $\neq$  D as in Campbell&Cochrane (1999)

$$\frac{C_{t+1}}{C_t} = a\varepsilon_{t+1}^c \quad \text{for} \quad \ln \varepsilon_t^c \sim iiN\left(-\frac{s_c^2}{2}; s_c^2\right)$$

$$s_c = \frac{s}{7} \quad \text{and} \quad \rho(\varepsilon^c, \varepsilon) = .2$$



# V. Robustness II

Statistics	US Data	$C \neq D$	
			t-ratio
$E(r^s)$	2.41	2.36	0.12
$E(r^b)$	0.18	1.76	-6.91
$E(PD)$	113.20	63.56	3.28
$\sigma_{r^s}$	11.65	8.42	1.12
$\sigma_{PD}$	52.98	30.14	1.38
$\rho_{PD_t, PD_{t-1}}$	0.92	0.91	0.49
$c_2^5$	-0.0048	-0.0073	1.2410
$R_5^2$	0.1986	0.2641	-0.7911
Parameters:			
$\delta$		1	
$1/\alpha_1$		0.0178	

# V. Robustness III

Relaxing the constraint  $\delta \leq 1$

Statistics	US Data	$C \neq D$	
			t-ratio
$E(r^s)$	2.41	2.01	0.89
$E(r^b)$	0.18	0.84	-2.89
$E(PD)$	113.20	112.85	0.02
$\sigma_{r^s}$	11.65	10.43	0.42
$\sigma_{PD}$	52.98	61.16	-0.49
$\rho_{PD_t, PD_{t-1}}$	0.92	0.95	-1.43
$c_2^5$	-0.0048	-0.0089	2.0440
$R_5^2$	0.1986	0.2397	-0.4966
Parameters:			
$\delta$		1.00906	
$1/\alpha_1$		0.0244	

# V. Conclusions

---

- **Introducing learning into a simple asset pricing model generates a rich set of qualitatively new dynamics**
- **Learning - induced transitional dynamics to REE allow to match evidence on**
  - **Mean, volatility and persistence of PD ratio**
  - **Stock return volatility**
  - **Excess return predictability**
  - **Equity premium**
- **Empirically, learning model seems more plausible than a standard RE model with similar number of parameters.**

# VI. Outlook

---

**Learning model: rich interactions between asset price dynamics and aspects of the environment**

- trend growth changes
- real interest rates (monetary policy)
- risk aversion

**Applications of learning to other settings**

- exchange rate models

# Campbell & Cochrane preferences

## Flow consumption utility

$$\frac{(S_t C_t)^{1-\gamma} - 1}{1-\gamma}$$

## Law of motion for surplus

$$S_t = \bar{S}^{1-\phi} S_{t-1}^{\phi} \left( \frac{C_t / C_{t-1}}{g} \right)^{\lambda(S_t)}$$

$$\lambda(S_t) = \begin{cases} \frac{1}{\bar{S}} \sqrt{1 - 2 \log(S_t / \bar{S})} - 1 & \text{for } S_t \leq S_{\max} \\ 0 & \text{otherwise} \end{cases}$$